



Republika e Kosovës
Republika Kosova-Republic of Kosovo
Qeveria -Vlada-Government

Ministria e Tregtisë dhe Industrisë-Ministarstvo Trgovine i Industrie-Ministry Of Trade and Industry

NOTICE OF CALL FOR PROJECT PROPOSALS

B2B AND FAIRS PROGRAMME – WITHIN AND OUTSIDE OF KOSOVO

Based on the Kosovo Sustainable Employment Strategy 2010 – 2012, and in accordance with the action plan 2010 “Developing and implementation of investment and export promotion measures”, the Investment Promotion Agency of Kosovo (IPAK), Ministry of Trade and Industry, invites all business associations and other non-governmental organizations whose objective is private sector development, to bid for organizing B2B (business to business) and fairs within and outside of Kosovo.

IPAK is the Government sponsored body for leading national efforts to attract, retain and grow foreign investment in Kosovo and to promote Kosovo exports, through ensuring the existence of a pro-business environment and pro-active supports for both foreign and local private sector business.

IPAK offers up to 50% financial support to cover the expenses of organizing the programme

- B2B programme within the country, the maximum amount financed by IPAK will be 10,000 euro
- B2B programme abroad, the maximum amount financed by IPAK will be 25,000 euro
- Fairs within the country, the maximum amount financed by IPAK will be 10,000 euro
- Fair abroad, the maximum amount financed by IPAK will be 20,000 euro

For each activity that IPAK will finance, a special contract will be signed. IPAK will actively take part in such programmes and reserves the right to change the proposed dates.

IPAK will select 10 to 15 applicants in accordance with the financial support provided by the World Bank. Applicants can bid with many programmes, the number is not limited. Programmes for the organization of B2B and fairs should include the period from May 2010 to December 2010.

Who can apply?

Business associations and non-governmental organizations whose objective is private sector development.

Conditions and selection criteria:

Evaluation of the best programmes will be done by a professional panel which will look at the below criteria:

- Detailed project proposal (including location, summary, objective, description, number of participants)
- Anticipated budget
- Precise dates for implementation
- Detailed description of beneficiaries and participants

Objectives – the focus will be on these programmes:

- Countries with which Kosovo has trade exchanges
- Potential sectors with export possibility
- Inclusion of businesses with partnership opportunity with foreign companies
- Programmes in countries that have potential to invest in Kosovo

Required documents:

- Certificate of business association or NGO registration
- Bank account number

Notice of call for project proposals is published in the webpage of the Ministry of Trade and Industry (<http://www.mti-ks.org>).

The deadline to submit the bid is on **03.05.2010** until 1400hrs (Projects submitted after the deadline will not be considered).

Applications should be submitted:

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